

**kc4business Ltd is participating in this year's DSEi held at Excel, London, UK from September 10-13.**

**SEP  
2019**

kc4business Ltd is a business development, sales support consultancy offering an extension of businesses without the cost and need to commit to a full-time member of staff. Kc4business offers a diverse range of outsourcing services, being adaptable to a client's needs in terms of focus and time commitment offering benefits, including attendance at defence and rail '*meet the buyer*' events, often on a cost share basis. Client tasks include relationship building within the supply chain and partnership stand management including DVD, within the aerospace, defence and rail industries in particular.

By way of examples, a client may wish to outsource the development of new or existing customers; the client may need help in relationship building within a supply chain; they may require support at trade shows – administering, staffing the stand installation, or finding and developing new contacts and following up potential new customers.

# **kc4business at DSEi Exhibition 2019**

**See us at DSEi on Parmley Technologies S3-119 and sponsoring the refreshments on the NDI Pavilion S10-100**

**Contact:**

Email: [Kathryn.clamp@kc4business.co.uk](mailto:Kathryn.clamp@kc4business.co.uk)

Mobile: +44 (0)7484 124 614



**Kathryn Clamp**  
Business Development Services

Supporting companies include:

**HUB**  
Electronics

**SAE**  
INTERNATIONAL®

**PARMLEY**  
technologies ■

**NewMet**



## PRESS RELEASE

### **kc4business Ltd** at DSEi Exhibition 2019

21st Aug 2019 **kc4business** is participating in this year's DSEi held at Excel, London, UK. September 10th – 13th

**kc4business** is a business development, sales support consultancy offering an extension of businesses without the cost and need to commit to a full-time member of staff. **Kc4business** offers a diverse range of outsourcing services, being adaptable to a client's needs in terms of focus and time commitment offering benefits, including attendance at defence and rail 'meet the buyer' events, often on a cost share basis. Client tasks include relationship building within the supply chain and partnership stand management including DVD, within the aerospace, defence and rail industries in particular.

By way of examples, a client may wish to outsource the development of new or existing customers; the client may need help in relationship building within a supply chain; they may require support at trade shows – administering, staffing the stand installation, or finding and developing new contacts and following up potential new customers.

#### **Supporting companies include:**

\***Hub Electronics**, 40 years as a worldwide distributor and in-depth stockist of electro-mechanical products, connectors, cables, backshells and project management services. Products are available in all standard materials and plating, finishes and are RoHS, REACH and VG approved.

\***Parmley Technologies**, over 20 years' experience in designing and manufacturing electronic control panels, printed circuit boards and joystick consoles for military vehicles.

\* **NewMet** – a wide range of polymeric solid and foam-based products for use in vehicle interior applications including thermal insulation, seals, gaskets, sound barriers, shielding products, seat cushions and adhesive and masking solutions.

\* **SAE** - From the first spark plug in 1917, **SAE** has played a critical role in the progress of the global aerospace industry. Known for publishing an extensive range of mobility engineering standards for the Aerospace and Automotive Sectors.

Kathryn will be at DSEi on **Parmley Technologies** stand No: **S3-119**

**kc4business** is sponsoring the refreshments on the **NDI Pavilion S10-100**



Please come and chat or pick the phone up after the show.

#### **Contact:**

Email: [Kathryn.clamp@kc4business.co.uk](mailto:Kathryn.clamp@kc4business.co.uk)

Mobile: +44 (0) 7484 124614

**Business development services** – outsource your business development work.

**HUB** specialises in providing a personable reliable service with independent product advice. The company operates to the latest ISO 9001:2015 standards through a fully traceable centralised customer-based processing system.

**HUB** are a worldwide stock and service distributor of products and services serving the military, aerospace, infrastructure, medical, transportation, media & industrial / commercial markets.

Products stocked include an extensive range of mil spec / harsh environment circular and rectangular connectors, specialist machined back shells, heat shrink product, boots and shapes, circuit breakers, LED illumination, cable management and screen braid etc.

In addition, **HUB** provide product design, kitting, scheduled, purchasing and project management services in partnership with their long-standing network of support partners:

- **Standard manufacture stocked lines include Tyco (Polamco), EMCA, Gauthier, Amphenol, Sourio, Hellermann Tyton, E-T-A, Marl, Wago, ITT Cannon and many others. Enquires welcome by VG number.**
- **Sub-contract services include cable assemblies, looms in copper, Fibre & Data, Box & Panel build.**
- **We can manage approved BOM's allocate product to build works orders, control drawing revisions and contract on time delivery**
- **Cyber Essentials accredited**



[www.parmleytechnologies.co.uk](http://www.parmleytechnologies.co.uk)

**Parmley Technologies** work with the world's leading security, transport and defence engineers and experts to deliver innovative and simplified solutions to complex design challenges.

They have been designing and manufacturing electronic control products for military vehicles and other harsh environments for over 20 years. From initial concept, through to technical specification, design, type testing and approval, it's a tailored single-source solution. Manufacture, after-sales and repair/maintenance services are also available. They have all the expertise, knowledge and experience in-house.

- **Product groups include:** Electronic Control Panels, Power Distribution Units, Hydraulic and Pneumatic control systems, Joystick Consoles.
- **Certification:** ISO 9001.2015 and Cyber Essentials accreditation.
- **Manufacturing:** Specialising in high quality, high reliability customer solutions.

**Parmley Technologies** provide design solutions, rapid prototyping, support during the design phase, to end product manufacturing, aftercare service, build to print.

They have PCB manufacturing facilities onsite, as well as electronic control panel assembly, wiring, hydraulic assembly, in-house test capabilities.

**Parmley Technologies** presently have over **500+** different types of control panels installed on military vehicles including the following platforms: Ajax (UK) Terrier (UK), Challenger II based Trojan/Titan Vehicles (UK), Stryker Vehicle (USA), Assault Breacher Vehicle 'ABV' (USA), SPARK II Rollers (USA), VCR & VCZ (Spain).

They are supporting **OpenWorks Engineering**, manufacturer of **SKYWALL**. A counter drone threat product designed to catch drones. They provided the design for the electronics, control panels and wiring, as well as performing the assembly and test.





The ultimate knowledge source for mobility engineering

[www.sae.org](http://www.sae.org)

From the first international specification for an interchangeable aeronautical spark plug in 1917 and common material standards for increased World War 1 aircraft production. **SAE** has played a critical role in the progress of the global aerospace industry.

It has provided a neutral forum for the collaboration on common engineering challenges and the creation of standards, which move industry toward ever-safer and more efficient transportation while helping companies reduce costs, increase productivity and advance new technologies.

Known for producing the most mobility **engineering standards**, **SAE** has also earned the title of being the largest, most respected aerospace consensus-based standards development organization. Its repository -- including internationally adopted AS, AMS, AIR and ARP documents -- totals 7,500+. The result of 10,000 volunteer experts from 56 countries, they are used by manufacturers, suppliers, airlines/airport personnel, regulatory and military agencies worldwide.

New areas of standardisation include, AI, Electric and Hybrid Vehicles and new materials including those used in Additive Manufacturing.

**Contact:** John Clatworthy (T) +44 118 9331437 (M) +44 7798 826443 e-mail [john.clatworthy@sae.org](mailto:john.clatworthy@sae.org)

## NewMet

[www.newmet.com](http://www.newmet.com)

**NewMet Limited** is a UK based company. In 2017 **NewMet** added a new, state of the art manufacturing centre in Norderstedt, Germany. The site is strategically located to serve German and other continental customers and provides a considerable capacity boost to meet ever growing demand.

**NewMet** is a leading specialist in materials technology. **NewMet** produces silicone materials and parts from silicone foams and solid silicones, silicone composites, polyethylene and other polymeric materials, adhesives and shielding materials. **NewMet** also supplies high-purity metals and chemicals and manufactures carbon-carbon friction components for aerospace applications.

**NewMet's** main products are silicone foams, solid silicones, silicone extrusions, other polymeric materials like polyethylene foam, as well as adhesive tapes and masking products.

**NewMet's** main market is aerospace where their fire retardant and low toxic emission products have many applications. These products also have military land vehicle applications.

**High-Performance Materials** – Alongside a wide range of silicone products, **NewMet** supplies other foams, adhesives and masking products, RFI shielding materials and carbon-carbon composites. Their materials are selected for performance, reliability and durability. Properties include fire resistance, thermal or acoustic insulation or excellent sealing in demanding environments.

**NewMet** supply major aerospace OEMs and other transportation organisations

**EN9100, ISO 9001, ISO14001**